

Kantar BrandZ Most Valuable Global Brands 2021

Issued by Kantar 21 Jun 2021

Economic optimism drives brand values to record levels...



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The world's most valuable brands have experienced record growth according to the Kantar BrandZTM Most Valuable Global Brands 2021 ranking, with the total worth reaching \$7,1trn – equivalent to the combined GDP of France and Germany. The 42% increase; more than four times the study's annual average percentage increase over the past 15 years, has been driven by confidence derived from vaccine availability, economic stimulus packages and improving GDP outlooks. US brands account for 56 of the top 100 brands, with Amazon and Apple leading the way – each now worth over \$½trn.

Key trends highlighted in this year's Kantar BrandZ Most Valuable Global Brands study include:

- Amazon maintained its position as the world's most valuable brand, growing 64% to \$684bn (or the equivalent GDP of Poland). Having first entered the BrandZ ranking in 2006, Amazon's value grew by almost \$268bn this year and became the first half-a-trillion-dollar brand, joined by Apple, valued at \$612bn.
- **Tesla** is the fastest growing brand and became the most valuable car brand, growing its value by 275% year-on-year to \$42,6bn
- **Five brands** more than doubled their brand values: Pinduoduo, Meituan, Moutai and TikTok from China, and Tesla from the USA.
- Overall growth has been fuelled by 69 brands increasing their value by at least 5% since 2020, together with 13 new entrants, including Zoom, Nvidia and AMD, and Spotify.
- Technology dominates the top end of the Kantar BrandZ ranking, with seven of the top ten brands coming from the tech sector. Tech has also enabled non-tech brands to achieve significant growth, for example Gucci harnessing the power of TikTok during the pandemic and Domino's leveraging online and delivery services. The top 10 brands are today valued at \$3,3trn, compared to \$800bn in 2011.
- **US brands grew fastest in 2021** with their brand values growing an average 46% year-on-year, meaning the US now accounts for 74% of the top 100's total value, despite having just 24% of global GDP.
- China has consolidated its lead over Europe. Chinese brands have grown from 11% of the top 100 value in 2011 to 14% today. European brands, in contrast, now represent 8% of the ranking's value versus 20% in 2011.

Rank 2021	Brand	Brand Value 2021 (\$mil.)	"% Change 2021 vs 2020"	ŀ
1	Amazon	\$683,852	64%	E
2	Apple	\$611,997	74%	N
3	Google	\$457,998	42%	
4	Microsoft	\$410,271	26%	
5	Tencent	\$240,931	60%	
6	Facebook	\$226,744	54%	
7	Alibaba	\$196,912	29%	
8	Visa	\$191,285	2%	
9	McDonald's	\$154,921	20%	
10	MasterCard	\$112,876	4%	

Valuable Global Brands 2021

"2020-1 has been a record year for brand growth, and despite many facing a difficult year, our research has again proven that strong brands deliver superior shareholder returns, are more resilient and recover more quickly," comments Nathalie Burdet, CMO of Kantar. "With global e-commerce growing from 12% to 15% of all sales in 2020, it has been a positive year for brands involved in that value chain – from the retailers through to the couriers like FedEx and UPS. However, we have also seen growth in industries where many were predicting challenges early in the pandemic. Apparel brands for example have collectively grown even more than media and entertainment brands in the ranking, and luxury brands, despite reduced travel and lockdowns globally, have refocused their energies and seen growth as a result."



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Across industries brands have been rewarded for meeting consumers' changing needs and behaviours:

- As consumers spent more time at home during lockdown, the Kantar BrandZ top 10 media and entertainment brands experienced impressive growth (+50%). The technologies behind gaming, chip providers NVIDIA and AMD, entered the ranking for the first time.
- The media and entertainment space was overtaken by the apparel category with value growth of 53%, as people redefined the boundaries between work and leisure wear. This was driven by athleisure, with Adidas, Nike, Puma and Lululemon all securing 50%+ value growth. Whilst, collectively, fast fashion did not grow as fast, although, notably, Uniqlo (+88%) and H&M (+47%) grew valuations significantly.
- As more of the world turned to online shopping during the pandemic, the top 20 retailers grew their brand value by a combined 48%. Beyond Amazon's success, Chinese ecommerce brands showed strong growth; Alibaba, number seven in the global ranking, consolidated its position as the second most valuable retail brand, and Pinduoduo was the

fastest growing retail brand. The e-commerce giants are not the only retail winners: The Home Depot saw 22% value growth thanks to online sales growth of 86%¹, while Walmart grew its value by 30% and Lowe's 51%.

- New entrant Zoom was one of the big tech stories of 2021, with its ease of use and reliability driving momentum with business and personal users. It entered the ranking at 52 with a valuation of \$36,9bn.
- Subscription models have been a significant driver of success for many. Microsoft is one of the best examples of this (+26%) innovating offers to adapt to new working environments and transitioning to subscription models to improve convenience and scalability. Xbox (+55%), Disney (+13%) and Netflix (+55%) all saw growth, while Spotify entered the ranking following a 454% growth in subscribers from 2015-20 and a significant improvement in consumer brand equity. Beyond technology, subscription-based models are also increasing the value of a broad range of brands including Lululemon, Nike, Mercedes-Benz and Heineken.
- Alcohol maintained its growth throughout the pandemic, fuelled by Chinese Baiju brands. The most valuable alcohol brand in the world is Moutai (\$109,3bn) which doubled its valuation in one year and is now four times the size of Budweiser (with the second biggest alcohol valuation of \$25,5bn). Heineken was the fastest growing beer brand growing 16% (number four in alcohol ranking).

Reputation, especially for sustainable and ethical purposes, is increasingly a driver for brand growth. The luxury category saw 34% brand growth with, predominantly, French and Italian luxury companies such as LVMH investing in their corporate reputation through pandemic-related initiatives, sustainable transformation and support for social movements such as Black Lives Matter (BLM). Similarly, L'Oréal Paris successfully bucked the trend across beauty brands in the pandemic, securing brand growth by flexing its assets and driving female empowerment.

"This year's results show that brand building remains critical to securing growth," explains Burdet. "We track the stock market performance of our strongest brands and have seen these recover twice as fast as other key indices. Our analytics have uncovered that 70% of what makes a brand successful is executing four fundamentals well: providing superior experience across consistently branded touchpoints, a range of well-designed and functional products and services, convenience and exposure through great advertising. However, Covid-19 has emphasised consumer values such as trust and reliability. Those brands that are evolving their values, projecting leadership on these issues are demonstrating differentiation and standing out."

Read the full report: The Kantar BrandZ Most Valuable Global Brands 2021 ranking, report and extensive analysis are available now via www.kantar.com/brandz

About Kantar BrandZ: Kantar <u>BrandZ</u> is the global currency when assessing brand value, quantifying the contribution of brands to a business's financial performance. Kantar's annual global and local brand valuation rankings combine rigorously analysed financial data, with extensive brand equity research. Since 1998, BrandZ has shared brand-building insights with business leaders based on interviews with four million consumers, for 18,000 brands in 51 markets. Discover more about Kantar BrandZ here.

About Kantar: Kantar is the world's leading data, insights and consulting company. We have a complete, unique and rounded understanding of how people think, feel and act; globally and locally in over 90 markets. By combining the deep expertise of our people, our data resources and benchmarks, our innovative analytics and technology, we help our clients understand people and inspire growth.

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