

## FusionDesign lights up RSA Market Agents

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Ready, steady, tomaGO! Little bright red tomatoes were the centre of the interactive marketing campaign FusionDesign recently developed for RSA Market Agents, a fresh produce marketer based at Cape Town Market in Epping.

RSA Market Agents can be found on the market floor, which opens for sales at 4am in the morning. Here, no amount of caffeine can convince buyers that they are entirely awake at that hour. "Creating a buzz in a market where people are buying was easy. FusionDesign is all about vibrancy, high energy, drive and vigour, and we enjoyed radiating this energy through a campaign that required engagement and fun," says Nadia Lerm, Creative Director at FusionDesign.



The brief entailed promotion of the ZZ2 speciality tomatoes like Romanitas, Rigolettos and Bacios. RSA Market Agents' aim was to promote the uses and characteristics of these small tomatoes, increase sales and attract new buyers.

RSA Market Agents (Cape Town) & ZZ2 Little Rascals Selfie Photo Competition



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## RSA Agents Cape Town - ZZ2 Little Rascals Photo Competition

RSA Agents Cape Town and 222 Utile Rascals "Selfur" Competition is teaming up to give away 3 PROSS SUBMIT a PHOTO of you dressed in one of the accessories at the RSA Agents Cape Town - Sales Floor - with the Little Rascals Tomatoes: 222 ROMANITA + RIGOLETTO + BACIO. And INSTANTLY BE ENTERED TO WINE Remember: Cell your friends to VOTE for you, to stand more chances to WINI

Only phones taken as the ASA Agents Cape. News, halos Alsor will be a solid entry -



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FusionDesign conceptualised and implemented a "selfie" photo competition on Facebook, supported by a photo booth on the market floor with all sorts of props and posters so that customers could take a selfie, upload it and get friends to vote online for their photo. The prizes included family tickets for a Cape Town City Sightseeing bus tour, a RSA Market Agents' hamper and a Canal Walk voucher.





As a result, buyers at the market were made aware of the different ZZ2 speciality tomatoes, their uses and characteristics. The campaign attracted engagement from new and potential buyers and RSA Market Agents enjoyed increased Facebook engagement and, an increase in sales of the ZZ2 speciality tomatoes.

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