

Printing Sales Account Executive

Remuneration:	R12000 per month basic plus commission
Benefits:	Commision
Location:	Johannesburg, Randburg - Fourways
Education level:	Matric
Job level:	Mid
Own transport required:	Yes
Travel requirement:	Often
Type:	Permanent
Reference:	#OTMS1

Sales representative in the large format digital printing sector.

- compile potential client lists
- prepare reports of transactions
- communicate delivery and production times to clients and customers
- travelling throughout designated sales territory to meet with existing and potential clients
- make presentations
- evaluate customer needs and educate them on products and services
- negotiate with clients to retain or gain them
- Attract new business

Requirements:

- Matric
- Own transport and license
- Min two years sales experience in a similar industry (advertising, print, graphics or signage)
- MS office proficiency
- Excellent verbal communication skills
- Ability to travel
- Go-getter
- Able to bring in new business
- Strong sales personality

Posted on 16 Apr 15:35, Closing date 15 Jun

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Carl
carl@otmc.co.za

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